SERFF Tracking Number: NALF-126256830 State: Arkansas
Filing Company: Life Insurance Company of the Southwest State Tracking Number: 43224

Company Tracking Number: FORM NO. 7772(0709)

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: 412(i) Endorsements
Project Name/Number: /Form No. 7772(0709)

## Filing at a Glance

Company: Life Insurance Company of the Southwest

Product Name: 412(i) Endorsements SERFF Tr Num: NALF-126256830 State: Arkansas TOI: A02I Individual Annuities- Deferred Non-SERFF Status: Closed-Approved-State Tr Num: 43224

Variable Closed

Sub-TOI: A02I.002 Flexible Premium Co Tr Num: FORM NO. 7772(0709) State Status: Approved-Closed

Filing Type: Form Reviewer(s): Linda Bird

Authors: Junan Boldrey, Dionne Disposition Date: 08/18/2009

Wills

Date Submitted: 08/13/2009 Disposition Status: Approved-

Closed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

#### **General Information**

Project Name: Status of Filing in Domicile: Pending

Project Number: Form No. 7772(0709)

Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: These forms are

being filed simultaneously in our domiciliary state, Texas, as an "exempt" filing under 28 TAC §3.4004(a) (6) of the Texas Insurance

Code.

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 08/18/2009 Explanation for Other Group Market Type:

State Status Changed: 08/18/2009

Deemer Date: Created By: Dionne Wills

Submitted By: Dionne Wills Corresponding Filing Tracking Number:

Filing Description:

Submission: Enclosed for your review and consideration are Forms Nos. 7772(0709) and 7848(0709). This filing includes two forms, the total cost of this filing is \$100. These forms are revisions to previously approved forms.

SERFF Tracking Number: NALF-126256830 State: Arkansas
Filing Company: Life Insurance Company of the Southwest State Tracking Number: 43224

Company Tracking Number: FORM NO. 7772(0709)

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: 412(i) Endorsements
Project Name/Number: /Form No. 7772(0709)

Readability Statistics. The readability score for the forms are 46.7 and 46.2, respectively.

These endorsements will be attached to one of our annuities when a request is made for the annuity to be issued as a contract funding a defined benefit plan qualifying under US Title 26 (the Internal Revenue Code, or "Code"), Section 412(e)(3). These endorsements amend the annuity form to meet the requirements of this section of the Code. These endorsements are only for the purpose of ensuring that the annuity complies with all applicable federal laws and the associated regulations. The previous endorsements were revised to ensure that their provisions meet evolving interpretations of and changes to this section of the Code.

As the following chart depicts, these forms are revisions to previously approved forms, which revisions, when approved, will replace the forms shown:

Form Number Description Replaced Form Number Replaced Form Approval Date 7772(0709) 412(i) Defined Benefit Plan Endorsement 7772 10/27/1998 7848(0709) 412(i) Defined Benefit Plan Endorsement 7848 02/04/2004

According to interpretation provided to LSW by counsel, annuities issued as part of a 412(e) (3) Plan and owned by the Plan Trustee may only offer settlement options as defined by the plan.

Thus, the endorsements limit the settlement options available under the annuity policy while the annuity is owned by the Plan. Any form of benefit payment provided under the 412(e) (3) Plan will be available under the policy even if it is not explicitly represented as a settlement option under the policy. The settlement options will be based on the same actuarial and expense factors that apply to the "Payments for Life" settlement option presented in the endorsement. If the ownership of the policy changes to any person, natural or otherwise, other than the Plan, the endorsement contains language to cancel its applicability.

Form No. 7772(0709) will be used with the following previously approved policy forms. The form will be sent to existing policyholders who were previously provided form 7772. It will also be used for a new participant into a 412(e) (3) plan whose existing participants previously received 7772.

Form Number Description Approval Date

7527 Flexible Premium Deferred Annuity 09/03/1993

7611 Flexible Premium Deferred Annuity 12/16/1993

7691 Flexible Premium Equity-Indexed Deferred Annuity 01/26/1996

7840 Flexible Premium Equity-Indexed Deferred Annuity 11/24/1998

7910 Flexible Premium Equity-Indexed Deferred Annuity 10/01/2002

7912 Flexible Premium Equity-Indexed Deferred Annuity 09/26/2003

7938 Flexible Premium Equity-Indexed and Declared-Interest Deferred Annuity 11/09/2005

SERFF Tracking Number: NALF-126256830 State: Arkansas
Filing Company: Life Insurance Company of the Southwest State Tracking Number: 43224

Company Tracking Number: FORM NO. 7772(0709)

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: 412(i) Endorsements
Project Name/Number: /Form No. 7772(0709)

Form No. 7848(0709) will be used with the following previously approved policy forms for a new participant into a new 412(e) (3) plan. The form will be sent to existing policyholders who were previously provided form 7848. It will also be used for a new participant into a 412(e) (3) plan whose existing participants previously received 7848, as well as for participants in any new 412(e) (3) plans.

Form Number Description Approval Date Filing ID

(if applicable)

7527 Flexible Premium Deferred Annuity 09/03/1993

7611 Flexible Premium Deferred Annuity 12/16/1993

7691 Flexible Premium Equity-Indexed Deferred Annuity 01/26/1996

7910 Flexible Premium Equity-Indexed Deferred Annuity 10/01/2002

7912 Flexible Premium Equity-Indexed Deferred Annuity 09/26/2003

7916 Flexible Premium Equity-Indexed and Declared-Interest Deferred Annuity 05/04/2005

7918 Flexible Premium Equity-Indexed and Declared-Interest Deferred Annuity 05/04/2005

7920 Flexible Premium Equity-Indexed and Declared-Interest Deferred Annuity 05/27/2005

7938 Flexible Premium Equity-Indexed and Declared-Interest Deferred Annuity 11/09/2005

Filing in Other Jurisdictions. These forms are being filed simultaneously in our domiciliary state, Texas, as an "exempt" filing under 28 TAX §3.4004(a) (6) of the Texas Insurance Code and filed in all other states where LSW is licensed to do business. LSW is licensed in all states except New York.

## **Company and Contact**

#### **Filing Contact Information**

Junan Boldrey, Manager, Policy Filings jboldrey@nationallife.com

1300 West Mockingbird Lane 800-543-3794 [Phone] 9316 [Ext]

Dallas, TX 75247 214-638-9196 [FAX]

Filing Company Information

Life Insurance Company of the Southwest CoCode: 65528 State of Domicile: Texas

1300 West Mockingbird Lane Group Code: -99 Company Type:

Dallas, TX 75247 Group Name: State ID Number: 1117

(214) 638-9316 ext. [Phone] FEIN Number: 75-0953004

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 SERFF Tracking Number:
 NALF-126256830
 State:
 Arkansas

 Filing Company:
 Life Insurance Company of the Southwest
 State Tracking Number:
 43224

Company Tracking Number: FORM NO. 7772(0709)

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: 412(i) Endorsements

Project Name/Number: /Form No. 7772(0709)

### **Filing Fees**

Fee Required? Yes

Fee Amount: \$100.00 Retaliatory? Yes

Fee Explanation: Domicile filing fee is \$50.00 per form. This filing includes two forms, the total cost of this filing is

\$100.00.

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Life Insurance Company of the Southwest \$100.00 08/13/2009 29824346

SERFF Tracking Number: NALF-126256830 State: Arkansas

Filing Company: Life Insurance Company of the Southwest State Tracking Number: 43224

Company Tracking Number: FORM NO. 7772(0709)

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: 412(i) Endorsements
Project Name/Number: /Form No. 7772(0709)

# **Correspondence Summary**

#### **Dispositions**

Status	Created By	Created On	Date Submitted		
Approved-	Linda Bird	08/18/2009	08/18/2009		

SERFF Tracking Number: NALF-126256830 State: Arkansas

Filing Company: Life Insurance Company of the Southwest State Tracking Number: 43224

Company Tracking Number: FORM NO. 7772(0709)

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: 412(i) Endorsements
Project Name/Number: /Form No. 7772(0709)

# **Disposition**

Disposition Date: 08/18/2009

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 NALF-126256830
 State:
 Arkansas

 Filing Company:
 Life Insurance Company of the Southwest
 State Tracking Number:
 43224

Company Tracking Number: FORM NO. 7772(0709)

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: 412(i) Endorsements

Project Name/Number: /Form No. 7772(0709)

**Schedule** Schedule Item Schedule Item Status Public Access Flesch Certification **Supporting Document** Yes **Supporting Document** Application No **Supporting Document** Life & Annuity - Acturial Memo No Defined Benefit Plan Endorsement **Form** Yes Defined Benefit Plan Endorsement **Form** Yes

 SERFF Tracking Number:
 NALF-126256830
 State:
 Arkansas

 Filing Company:
 Life Insurance Company of the Southwest
 State Tracking Number:
 43224

Company Tracking Number: FORM NO. 7772(0709)

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: 412(i) Endorsements
Project Name/Number: /Form No. 7772(0709)

#### Form Schedule

Lead Form Number: Form No. 7772(0709)

Schedule Item Status	Form Number	Form Type Form Name	Action	Action Specific  Data	Readability	Attachment
Status	Form No. 7772(0709	Policy/Cont Defined Benefit Plan ) ract/Fratern Endorsement al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider	Revised	Replaced Form #: Form No. 7772 Previous Filing #: None Available	46.700	Form No. 7772(0709).p df
	Form No. 7848(0709	Policy/Cont Defined Benefit Plan ) ract/Fratern Endorsement al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider	Revised	Replaced Form #: Form No. 7848 Previous Filing #: None Available	46.200	Form No. 7848(0709).p df

# Defined Benefit Plan Endorsement

Life Insurance Company of the Southwest (LSW) • www.lifeofsouthwest.com 1300 West Mockingbird Lane • Dallas, Texas 75247-4921 • *Customer Service* 800-579-2878

The Policy to which this endorsement is attached is amended to qualify as a pension plan under Section 412(e)(3) of the Internal Revenue Code. Prior to 2008 this plan was described in Section 412(i) of the Internal Revenue Code.

The Plan is a pension plan as described in Section 412(e)(3) of the Internal Revenue Code. Prior to 2008 this plan was described in Section 412(i) of the Internal Revenue Code.

As long as the policy is owned by the Plan Trustee of the Plan, the only settlement options which are available for election are those which:

- 1. are specified as available payment options under the terms of the Plan that the policy is being used to fund; and
- 2. are based on the same actuarial and expense factors that apply to the Payments for Life settlement option under the policy.

We agree that we will make available any form of benefit payment provided under the terms of the Plan even though that benefit payment is not explicitly represented as a settlement option under the policy. Any form of benefit payment will be on the same actuarial and expense factor basis that applies to the Payments for Life settlement option under the policy.

This Endorsement is invalidated if and when ownership of the policy to which it is attached changes to someone other than the Plan Trustee.

The Section titled *The Payment Options; The Life Income Options*, is hereby deleted in its entirety and replaced with the following:

#### The Payment Options, Payments for Life Only.

We will make equal monthly payments for the lifetime of the Annuitant. Payments stop when the Annuitant dies.

Insurance and Annuity Guaranteed Contract Rates - Life Only									
(Monthly Income Payments Per \$1000)									
Age	Rate	Age	Rate	Age	Rate	Age	Rate	Age	Rate
40	\$3.77	50	\$4.27	60	\$5.10	70	\$6.67	80	\$9.86
41	3.81	51	4.33	61	5.21	71	6.89	81	10.33
42	3.85	52	4.40	62	5.33	72	7.13	82	10.84
43	3.90	53	4.47	63	5.47	73	7.39	83	11.39
44	3.94	54	4.54	64	5.60	74	7.67	84	11.97
45	3.99	55	4.62	65	5.75	75	7.97	85	12.60
46	4.04	56	4.71	66	5.91	76	8.30		
47	4.09	57	4.80	67	6.08	77	8.64		
48	4.15	58	4.89	68	6.26	78	9.02		
49	4.21	59	4.99	69	6.46	79	9.43		

The monthly income payments for each \$1,000 of proceeds applied under the Life Only Option are based on the Annuitant's age (nearest birthday) on the Annuity Date. We may require proof of age. The payments are based on interest guaranteed at an effective annual rate of 3.5%. They are also based on the 1983 Individual Annuity Mortality Table A, projected 10 years with Projection Scale G, and blended for unisex use at 40% male and 60% female. Amounts of income for any age not shown will be furnished upon request.

SIGNED at the Home Office of Life Insurance Company of the Southwest.

Secretary

Form No. 7772(0709)

Jacque Crawford

# Defined Benefit Plan Endorsement

Life Insurance Company of the Southwest (LSW) • www.lifeofsouthwest.com 1300 West Mockingbird Lane • Dallas, Texas 75247-4921 • *Customer Service* 800-579-2878

The Policy to which this endorsement is attached is amended to qualify as a pension plan under Section 412(e)(3) of the Internal Revenue Code. Prior to 2008 this plan was described in Section 412(i) of the Internal Revenue Code.

The Plan is a pension plan as described in Section 412(e)(3) of the Internal Revenue Code. Prior to 2008 this plan was described in Section 412(i) of the Internal Revenue Code.

As long as the policy is owned by the Plan Trustee of the Plan, the only settlement options which are available for election are those which:

- 1. are specified as available payment options under the terms of the Plan that the policy is being used to fund; and
- 2. are based on the same actuarial and expense factors that apply to the Payments for Life settlement option under the policy.

We agree that we will make available any form of benefit payment provided under the terms of the Plan even though that benefit payment is not explicitly represented as a settlement option under the policy. Any form of benefit payment will be on the same actuarial and expense factor basis that applies to the Payments for Life settlement option under the policy.

This Endorsement is invalidated if and when ownership of the policy to which it is attached changes to someone other than the Plan Trustee.

The Section titled *The Payment Options - The Life Income Options*, is hereby deleted in its entirety and replaced with the following:

#### The Payment Options - Payments for Life Only.

We will make equal monthly payments for the lifetime of the Annuitant. Payments stop when the Annuitant dies.

Insurance and Annuity Guaranteed Contract Rates – Life Only									
(Monthly Income Payments Per \$1000)									
Age	Rate	Age	Rate	Age	Rate	Age	Rate	Age	Rate
40	\$2.59	50	\$3.10	60	\$3.92	70	\$5.42	80	\$8.45
41	2.63	51	3.16	61	4.03	71	5.63	81	8.90
42	2.68	52	3.23	62	4.15	72	5.86	82	9.38
43	2.72	53	3.30	63	4.27	73	6.11	83	9.90
44	2.77	54	3.37	64	4.41	<b>74</b>	6.38	84	10.46
45	2.82	55	3.45	65	4.55	75	6.66	85+	11.07
46	2.87	56	3.53	66	4.70	76	6.97		
47	2.92	57	3.62	67	4.86	77	7.30		
48	2.98	58	3.71	68	5.04	78	7.65		
49	3.03	59	3.81	69	5.22	79	8.04		

The monthly income payments for each \$1,000 applied under the Life Only Option are based on the Annuitant's age (nearer birthday) on the Annuity Date. We may require proof of age. The payments are based on interest guaranteed at an effective annual rate of 1.5% and the a2000 Individual Annuity Mortality Table blended for unisex use. Amounts of income for any age not shown will be furnished upon request.

SIGNED at the Home Office of Life Insurance Company of the Southwest.

Secretary

Jacque Crawford

SERFF Tracking Number: NALF-126256830 State: Arkansas 43224 Life Insurance Company of the Southwest State Tracking Number:

Filing Company:

TOI: A02I Individual Annuities- Deferred Non-Sub-TOI: A02I.002 Flexible Premium

Variable

FORM NO. 7772(0709)

Product Name: 412(i) Endorsements /Form No. 7772(0709) Project Name/Number:

# **Supporting Document Schedules**

**Item Status: Status** 

Date:

Flesch Certification Satisfied - Item:

Comments: Attachment:

AR Read Cert.pdf

Company Tracking Number:

**Item Status: Status** 

Date:

Application Bypassed - Item:

N/A. This is an endorsement filing. **Bypass Reason:** 

Comments:

**Item Status: Status** 

Date:

Life & Annuity - Acturial Memo Bypassed - Item: N/A. This is an endorsement filing. **Bypass Reason:** 

Comments:

# STATE OF ARKANSAS DEPARTMENT OF INSURANCE READABILITY CERTIFICATION

Arkansas Rule ACA 23-80-206

**FLESCH SCORE** 

# Company Name <u>Life Insurance Company of the Southwest</u> NAIC # <u>65528</u>,

hereby certifies that the following form(s) achieve a Flesch reading ease test score of:

Form No. 7772(0709)	46.7
Form No. 7848(0709)	46.2
	_
Signature	
Michael C. Ward, FSA, MAAA, Vice President, Actuarial	
August 10, 2009	
Date	

**FORM NUMBER**